PEUGEOT 2023 COMMERCIAL RESULTS

In summary:

- PEUGEOT: 1 124 268 registrations in 2023, +6% increase versus 2022
- Continued internationalisation of sales outside the EU29 at 28.2% of global sales,
 i.e. +0.8 pts increase versus 2022
- 17 countries had best market share in 15 years
- PEUGEOT EUROPEAN LEADER:
 - in the electric B segment with E-208 and E-2008
 - In the electric LCV segment with E-Partner, E-Expert, E-Boxer
- Electrified vehicles (BEV + PHEV) EUR29
 - ✓ 18% of Peugeot vehicles registered in EUR29 are electrified
- Upmarket move confirmed with the launch of the new Peugeot 408 and the reveal of the new E-3008

"In a highly competitive 2023 environment, I am proud to announce a 6% increase in sales and a growth in international volume of nearly 1 point. At European level, the PEUGEOT brand remains the leader in the electric B segment with two models: the E-208 and E-2008, and occupies the top spot in electric commercial vehicles"

Linda Jackson – PEUGEOT CEO



Regions:

ENLARGED EUROPE Volume**: 811 722

MS*: 5.0%

Europe 29: E-208 No.1 in the electric B-Hatch segment

Europe 29: Peugeot, electric leader in B-Segment and LCV-Segment

Denmark: 208 best-selling B-Hatch

France: Peugeot No.2 PC+ LCV, E-208 B-Hatch leader and 2008 B-SUV leader Portugal: Peugeot No.1 in the PC + LCV market for the 3rd consecutive year

Greece: Peugeot No.2 in the PC+LCV market since 2019

MIDDLE EAST AND AFRICA Volume: 135 065

MS: 3.3%

21 countries with market share growth

Turkey: Peugeot fastest growing Brand within TOP 10 with a MS of

6.4% (Top 5, +4 rank)

Volume 103 660

MS: 2.8%

Brazil: MS 1.6%, top 10 **Argentina:** MS 9.9%, top 5 208, 2nd best-selling car in all

segments

Chile: Best MS of last 14 years at 5.4%, top 6 (+1) - 308 C-Hatch

segment leader

INDIA ASIA PACIFIC - CHINA

Volume: 60 597 Stability MS: 0.18%

China PC:

MS stable: 0.2%

Vietnam: Top 9 Brand and only

European Brand in Top 10

NORTH AMERICA
Volume [Mexico]: 13 224

MS: 0.07 %

Mexico:

MS: 0.9%, highest sales volume in

last 15 years

^{*} MS: Market Share

^{**} Volume: registrations

Key Points



PEUGEOT 208: Top 3 in B-segment e-208: leader in the electric B-segment



PEUGEOT 2008: 3rd vehicle of the B-SUV Segment e-2008: 3rd in the electric B-SUV segment



PEUGEOT 308: PHEV leader in the Hatch + Wagon Csegment



PEUGEOT 408: PHEV leader in the C-Sedan segment, Top 5 on overall C-Sedan Segment (+7 rank)



PEUGEOT PARTNER/RIFTER: Leader C-VAN segment

TOP 10 Markets

Registrations

1. FRANCE

: 305 295

2. ITALY

<mark>2023</mark>: 91 319

UNITED KINGRAM

3: 88 467

2023

TURKEY

5.

SPAIN

6.

GERMANY

7.

ARGENTINA

9.

CHINA

10.

BELUX

BRAZIL

78 632

75 625

55 251

41 931

39 586

37 003

34 920

TOP Sales Worldwide

Registrations



PEUGEOT 208:



PEUGEOT 5008:





PEUGEOT 308:

Volume 2023: 106 826



PEUGEOT 3008:



PEUGEOT PARTNER/RIFTER:

Volume 2022: 95 290 Volume 2023: 121 560



PEUGEOT 408/408X:

Volume 2022: 22 234 Volume 2023: 55 962

Highlights

February 2023 Reveal of the restyled 508 and 508 PSE





January 2024 Announcement of Peugeot's Carbon Net Zero

Strategy "E-Lion Project"



May 2023

Reveal of the restyled 2008



July 2023 Reveal of the restyled 208



REVEAL

September 2023 Reveal new E-3008 Sochaux (France)



November 2023 Peugeot 3008 Finalist COTY Prize



AWARD

November 2023

Golden Steering Wheel Award for the Peugeot 2008 - Auto Bild



MOTOR SHOW

CES LAS VEGAS Reveal **INCEPTION** January 2023



MILAN DESIGN WEEK New livery reveal of **PEUGEOT 9X8** Le Mans April 2023

